

Ohm Analytics EV Charging Data & Research Platform

The connected market intelligence platform for the distributed energy transition

CONTACT:

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Offices: San Diego & Boston

Ohm Analytics

Research and analytics firm founded in 2018 covering the distributed energy transition



Solar



Energy Storage



EV Charging



Built Environment Electrification

Used by 600+ companies across OEMs, distributors, software, installers, developers, and utilities

Select Clients

BTC POWER

TESLA

SIEMENS

AUTEL®

 Epic Charging

wevo

 MONTERRA

 ORANGE

 REXEL


MILLER ELECTRIC COMPANY

 sonepar

 Schneider
Electric

Ohm Overview & Product Features



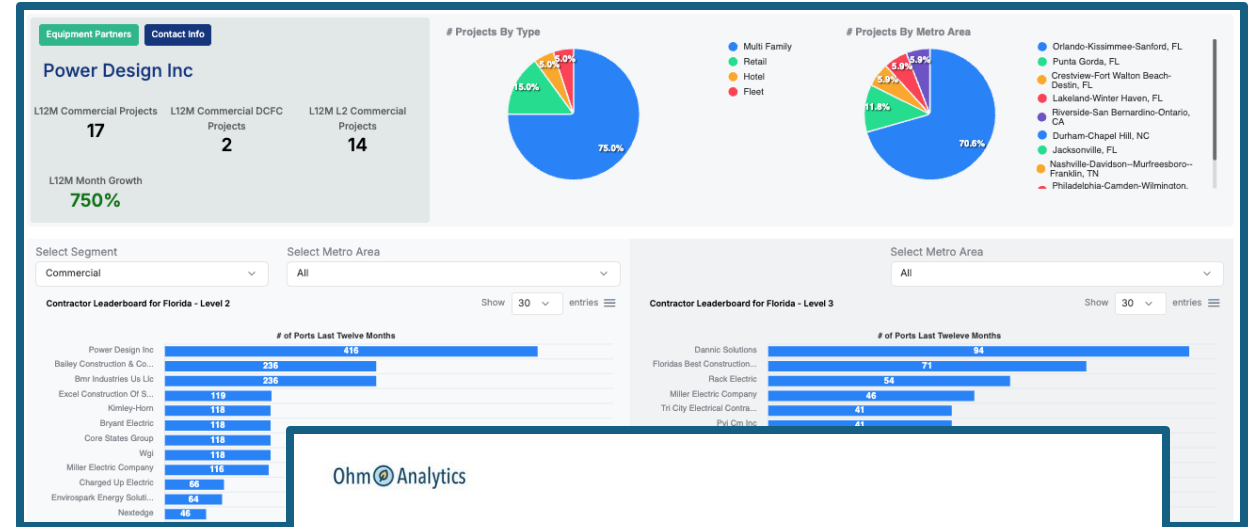
Web Platform: Location-level data on EV charging projects across all verticals, contractors, active RFPs, and market share of charging OEMs and CPMS providers



Reporting: Quarterly and monthly reports on market trends and outlook on market evolution and pace of adoption, by state, metro area, vertical, and incentive program



Policy and Program Research: Weekly tracking of utility and state incentive program updates, EV charging related legislation, cross-referenced with our project database to see the effects of policy/programs on the market



Ohm Analytics

Ohm Analytics Q4 2024 US EV Charging Market Report

Market intelligence for the distributed energy transition.

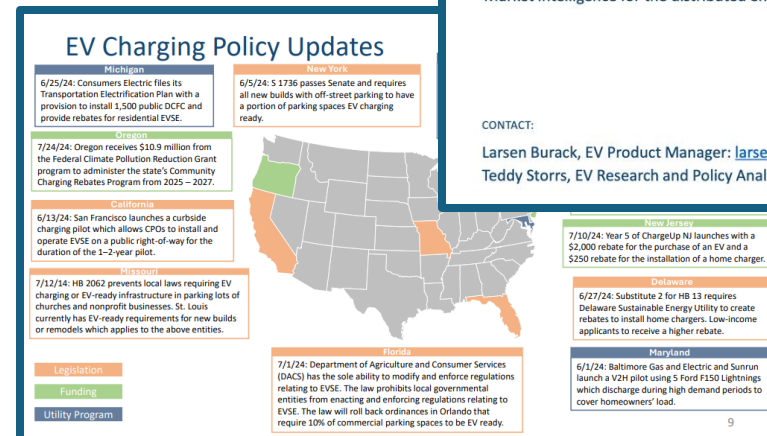
CONTACT:

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Ohm Analytics

Ohm vs. Traditional EV Charging Research

	<u>Traditional Research Firms</u>	Ohm  Analytics
Actionability	<ul style="list-style-type: none">• <u>Broad Market Trends Only</u>	<ul style="list-style-type: none">• <u>Ranking of EV charging contractors, and visibility into RFPs to help you expand your business</u>
Data Sources	<ul style="list-style-type: none">• Alternative Fuels Data Center - DOE	<ul style="list-style-type: none">• Utility and state incentive programs• <u>Proprietary data from partnerships</u> - contractor network, marketplaces, proposals
Market Verticals	<ul style="list-style-type: none">• <u>Public Charging Only</u>	<ul style="list-style-type: none">• <u>Multi Family, Fleet & Workplace Charging in addition to public charging</u>
Quarterly and Annual Reports / Forecasts	<ul style="list-style-type: none">• Lag 6 months, only available upon project energization	<ul style="list-style-type: none">• <u>Real-time reports</u> and network and leading data provide 6 months upstream of energization
Weekly Policy Tracking	<ul style="list-style-type: none">• Some incorporation into research reports	<ul style="list-style-type: none">• <u>Weekly Docket / program</u> scanning with Ohm insights and analyst notes on utility programs
Data Delivery / Support	<ul style="list-style-type: none">• Legacy platforms, <u>limited support structure</u>	<ul style="list-style-type: none">• Data platform with personalization, <u>API, custom queries, rapid support responses with team of analysts</u>
Focus and Mission	<ul style="list-style-type: none">• Small piece of broader research	<ul style="list-style-type: none">• <u>Solely focused on the clean energy transition</u> – team committed to driving forward adoption of renewables

Ohm Data Network

Thousands of data sources create unique, integrated, and comprehensive view of the US EV Charging Market



AHJs: Relationships with 2000+ municipalities across the US to access building permits



Incentive Programs: Aggregating data from federal state, and utility programs rich with detail on charging OEMs and networks getting installed



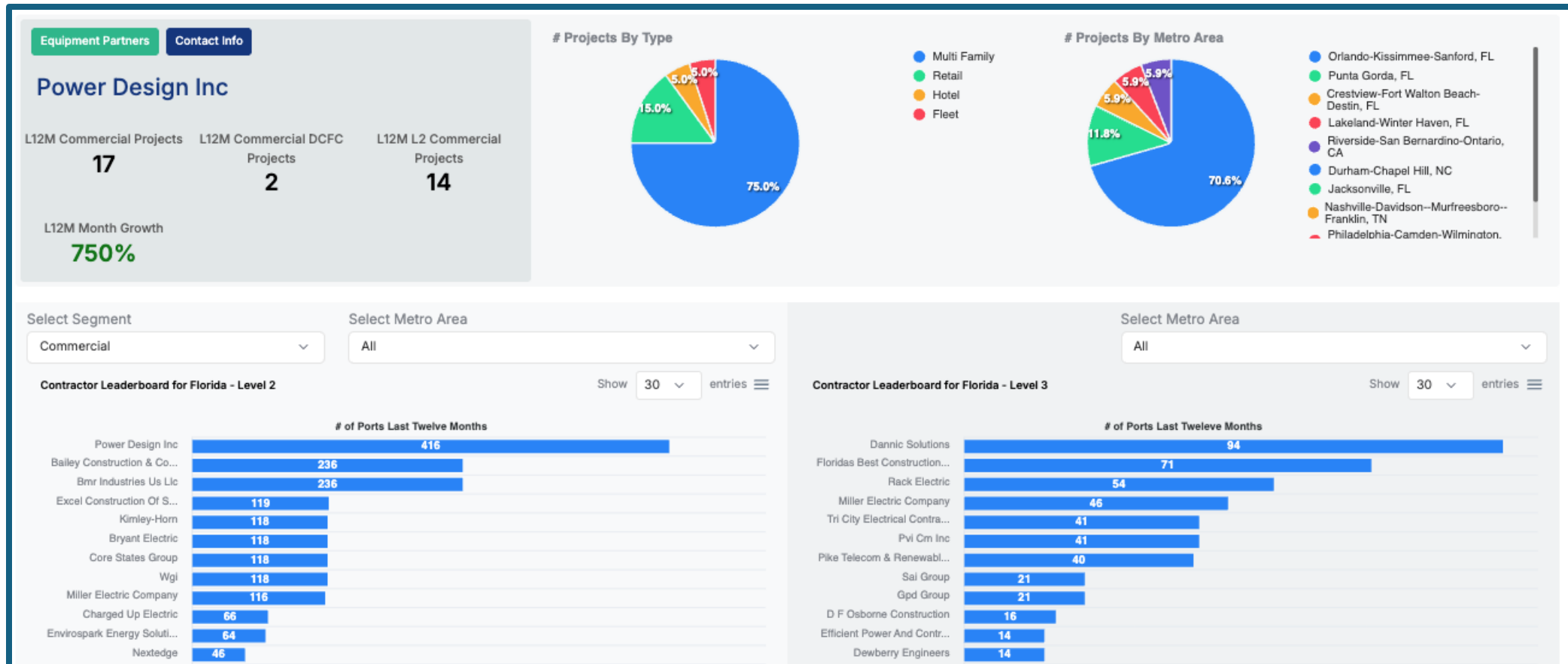
Ohm Network: Network of EV charging contractors, proposal tool software, CPOs, and charging OEMs sharing detail on their projects



Alternative Fuels Data Center: Primarily used for information on public charging networks

Commercial EV Charging: Contractor/Developer Detail

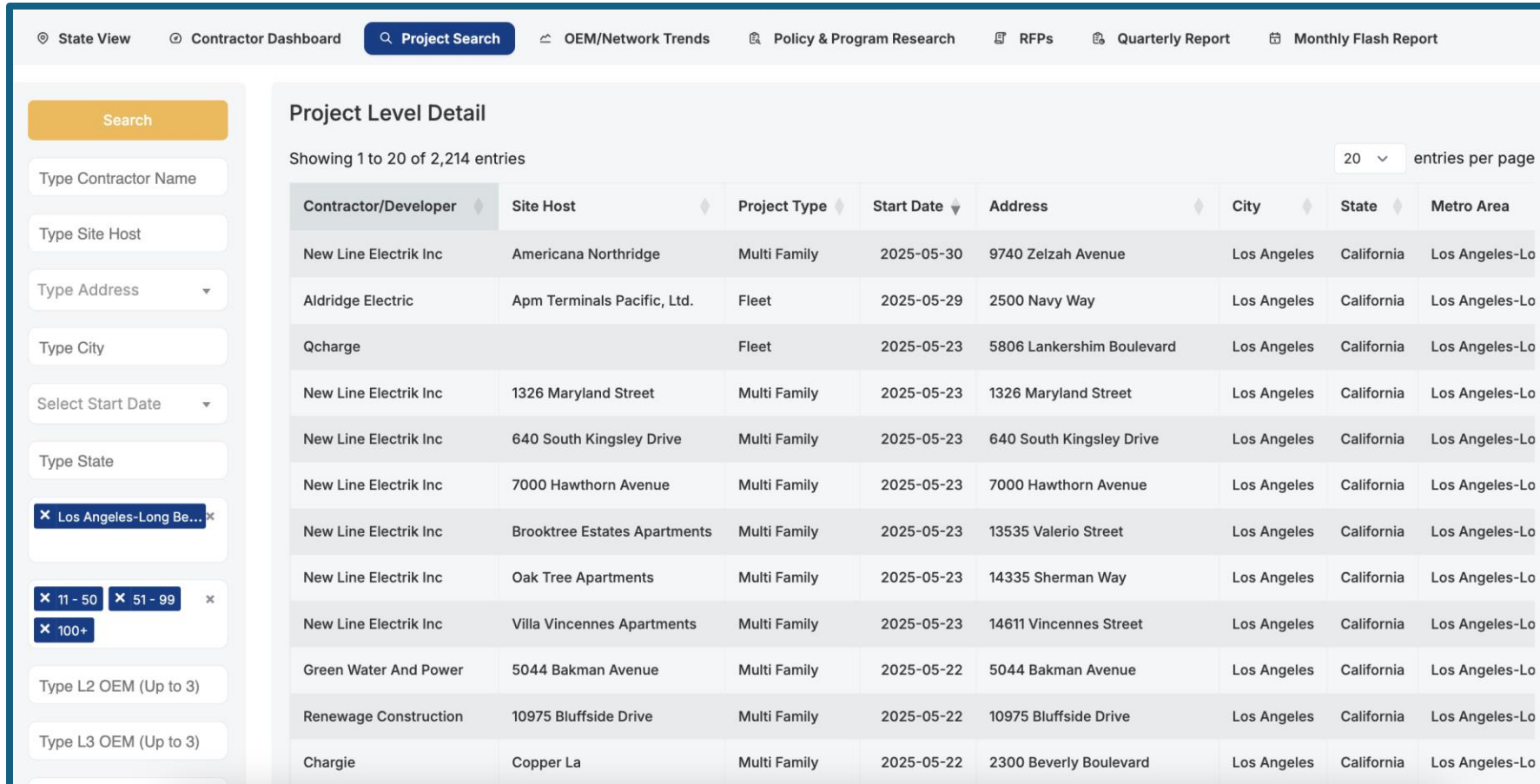
- Target the most active L2 and L3 developers in each state to deploy the most projects, run product education campaigns, perform due diligence on partners
- Find the right install partners for your target project segments + be specific in your partner expansion



From the Ohm EV Charging Contractor Dashboard – Filtered for Florida

Actionable Project Details

- Dig into exactly what projects your partners & potential partners are involved in
- **Example:** Show me all of the multi family projects in Los Angeles with more than 10 ports, and the contractors winning those projects



The screenshot displays the Ohm Analytics Project Search interface. The top navigation bar includes links for State View, Contractor Dashboard, Project Search (active), OEM/Network Trends, Policy & Program Research, RFPs, Quarterly Report, and Monthly Flash Report. On the left, a search sidebar contains filters for Contractor Name, Site Host, Address, City, Start Date, State, and Metro Area. The main content area, titled 'Project Level Detail', shows a table of 2,214 entries, filtered to show 10 results. The table columns are Contractor/Developer, Site Host, Project Type, Start Date, Address, City, State, and Metro Area. The results are filtered for Multi Family projects in Los Angeles with more than 10 ports.

Contractor/Developer	Site Host	Project Type	Start Date	Address	City	State	Metro Area
New Line Elektrik Inc	Americana Northridge	Multi Family	2025-05-30	9740 Zelzah Avenue	Los Angeles	California	Los Angeles-Lo
Aldridge Electric	Apm Terminals Pacific, Ltd.	Fleet	2025-05-29	2500 Navy Way	Los Angeles	California	Los Angeles-Lo
Qcharge		Fleet	2025-05-23	5806 Lankershim Boulevard	Los Angeles	California	Los Angeles-Lo
New Line Elektrik Inc	1326 Maryland Street	Multi Family	2025-05-23	1326 Maryland Street	Los Angeles	California	Los Angeles-Lo
New Line Elektrik Inc	640 South Kingsley Drive	Multi Family	2025-05-23	640 South Kingsley Drive	Los Angeles	California	Los Angeles-Lo
New Line Elektrik Inc	7000 Hawthorn Avenue	Multi Family	2025-05-23	7000 Hawthorn Avenue	Los Angeles	California	Los Angeles-Lo
New Line Elektrik Inc	Brooktree Estates Apartments	Multi Family	2025-05-23	13535 Valerio Street	Los Angeles	California	Los Angeles-Lo
New Line Elektrik Inc	Oak Tree Apartments	Multi Family	2025-05-23	14335 Sherman Way	Los Angeles	California	Los Angeles-Lo
New Line Elektrik Inc	Villa Vincennes Apartments	Multi Family	2025-05-23	14611 Vincennes Street	Los Angeles	California	Los Angeles-Lo
Green Water And Power	5044 Bakman Avenue	Multi Family	2025-05-22	5044 Bakman Avenue	Los Angeles	California	Los Angeles-Lo
Renewage Construction	10975 Bluffsides Drive	Multi Family	2025-05-22	10975 Bluffsides Drive	Los Angeles	California	Los Angeles-Lo
Chargeie	Copper La	Multi Family	2025-05-22	2300 Beverly Boulevard	Los Angeles	California	Los Angeles-Lo

From the Ohm EV Charging Project Search Page – Filtered for Multi Family projects with >100 ports in the Los Angeles metro area

EV Charging RFP Tracking

- Project summary, due date, and link included to apply for the RFP

Worcester Public Schools EV Bus Charger Installation

Project Snapshot

Project Name	Worcester Public Schools EV Bus Charger Installation
Project ID	Worcester Public Schools EV Bus Charger Installation
Technology Type	EVSE
Issuing Authority	City of Worcester
City	Worcester
State	MA
County	Worcester County
# of Sites	1
# of L2 Ports	
# of L3 Ports	10

Notes

Analyst Notes: Scope of work includes Furnish, deliver, install, license, and commission ten (10) InCharge Energy DC fast EV chargers for electric school buses at the Worcester Public Schools bus yard. The project consists of 1 site with 10 Level 3 (L3) charging ports providing 1,200 kW of power. The eligible OEM for this project is InCharge Energy.

Status

Added to Ohm	2025-07-01
Due Date	2025-07-16

PURCHASING DIVISION
CITY OF WORCESTER
MASSACHUSETTS 01608-1895
ROOM 201 - CITY HALL, 455 Main Street
PHONE (508) 799-1220

SEALED BID INVITATION
(Supplies, Material, Equipment, Services)

AN EQUAL OPPORTUNITY AFFIRMATIVE ACTION EMPLOYER

NOTICE TO BIDDERS
TERMS AND CONDITIONS

All bids are subject to the terms and conditions and specificity herein set forth except where specifically deleted by the City of Worcester in Section No. 6 below.

COMPLETE ORIGINAL COPY (including ALL pages) OF THIS BID MUST BE SUBMITTED IN A SEALED ENVELOPE:

DATE: JULY 16, 2025TIME: 10:00 A.M. LOCAL TIME

PLACE: Purchasing Division, Room 201, City Hall, Worcester, Massachusetts

MARK SEALED ENVELOPE "Sealed Bid No. 8475-W6, EV Chargers (InCharge Energy) / WPS"

SEALED BID NO. 8475-W6
DATE: June 26, 2025
CITY OF WORCESTER Christopher J. Gagliastro, MCPPO Purchasing Agent
BUYER: Christopher Gagliastro

RFP Updates: In Your Inbox Weekly

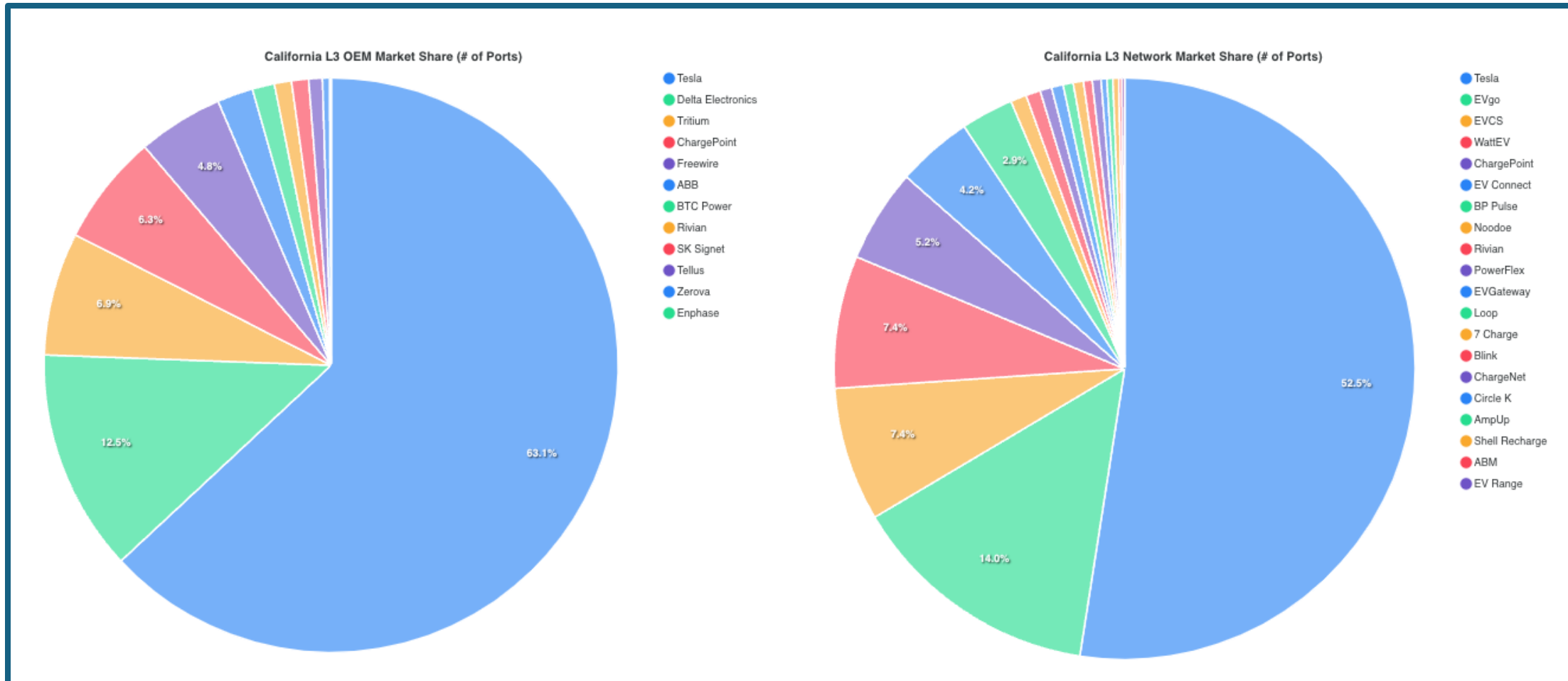
- Includes RFP issuer, project contacts, progress updates and timelines, winning contractors
- Bring opportunities to your hardware, software, or install partners to drive more business

EV									
Open/Issue Date	Due Date	Business/Entity name	City/County	State	Type	Notes	Details	Status	
07/22/2024	09/03/2024	California, Department of General Services	West Sacramento	CA	EV	The scope of work is to provide fully equipped Zero-Emission Transit Buses, including spare parts, training, and options, under a State Cooperative Procurement Contract.	OHM Link	RFP	
07/22/2024	07/10/2024	Port of Long Beach	Los Angeles	CA	EVSE	The scope of work involves developing and operating a publicly accessible heavy-duty truck charging facility with EVSE and related infrastructure at Pier B and Carrack Avenue in Los Angeles.	OHM Link	RFP	
07/22/2024	10/21/2024	Connecticut Department of Transportation		CT	EVSE	CTDOT is seeking Proposals for Phase 1b NEVI Program. Proposals will be accepted for projects that install a minimum of 4 DC Fast Charging ports.	OHM Link	RFP	
07/24/2024	08/21/2024	Salem State University (SSU)	Salem	MA	EVSE	The project involves the purchase and installation of two dual-port Level 2 AC electric vehicle charging stations , including associated equipment, software, network, and support services.	OHM Link	RFP	
07/22/2024	08/30/2024	Maryland Department of General Services	Annapolis	MD	EVSE	The scope of the project involves installing four Level 2 electric vehicle (EV) charging stations at the MDA Headquarters.	OHM Link	Notice	
07/25/2024	08/15/2024	Department of Defense	Onslow	NC	EVSE	Seeking bids to construct Fleet Electric Vehicle Support Equipment (EVSE) Charging Stations at MCB Camp Lejeune.	OHM Link	RFP	
07/25/2024	09/08/2024	Winston-Salem	Winston Salem	NC	EVSE	This project involves the installation of six level 2, electric vehicle (EV) charging stations on three dual-port pedestals in the parking lot on the north side of Winston-Salem's City Hall.	OHM Link	IFB	

Won By(Contractor)									
Open/Issue Date	Due Date	Business/Entity name	Won By(Contractor)	City/County	State	Type	Notes	Details	Status
03/03/2024	04/18/2024	City of Tracy	Roebelen Contracting, Inc.	Tracy	CA	EVSE	Work includes but is not limited to: Reimagined El Pescadero park and new construction of a 2-story multigenerational recreation center and EVSE	OHM Link	Awarded
	05/28/2024	Placentia-Yorba Linda Unified School District	InCharge	Placentia	CA	EVSE	Seeking bids for the Purchase and Delivery of EV Charging Stations	OHM Link	Awarded

OEM and Charging Network Market Share

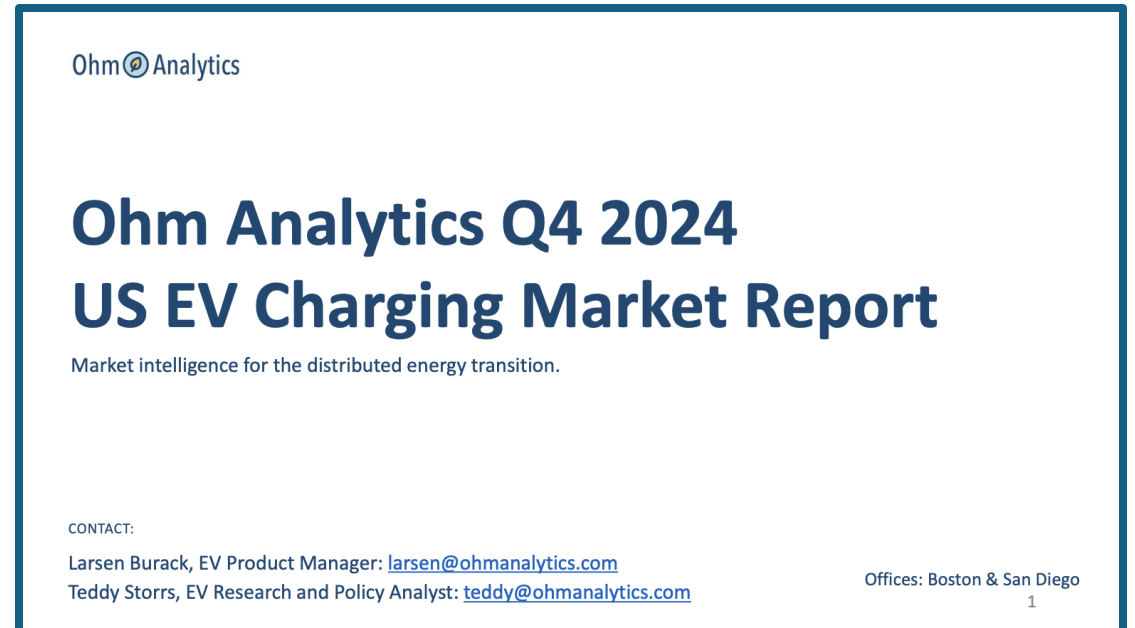
- Evaluate competitive landscape in each state for residential, commercial L2 & L3 charging
- Keep your finger on the pulse of the fastest growing/most adopted technologies



US EV Charging Quarterly Reports

Holistic, deep dive into US EV Charging Market, using project level detail not available from traditional research firms in the industry covering:

- Monthly and quarterly market totals for L2, L3, and by project vertical (fleets, multi family, retail, etc.)
- Utility and state incentive program tracking
- Federal policy and funding updates
- Deep dives into the multi family and fleet charging markets
- Top L2 and L3 developers leaderboard
- Analysis on EV charging site hosts, and their projects
- Market shares of CMSs and EVSE OEMs
- Single-family charging market breakdown



From the Ohm Analytics Q4 2024 Report Released 3/10/2025

Policy and Program Tracking

- Customers receive weekly policy update tracking developments in EV relevant legislation, state incentive programs, utility incentive programs, and EV ready building codes

Hi Larsen,

This week's EV policy alerts include updates from VA, CA, NJ, and KS. These updates are shown below.

EV Charging Policy & Incentive Updates

VA - EV Rural Infrastructure Program and Fund Passes Senate and House

On February 20, 2025, the Virginia House passed HB 1791, which establishes the Electric Vehicle Rural Infrastructure Program. The program is designed to provide funding to install public electric vehicle charging stations in rural towns and on or within a one mile radius of eligible public lands. The initial budget for the program is \$1.5 million and grants can cover up to 70% of non-utility costs, including customer-side electrical infrastructure. The Virginia Department of Energy will administer the program, with applications expected to open later in 2025. The bill has passed the House and Senate and is awaiting signature from the Governor.

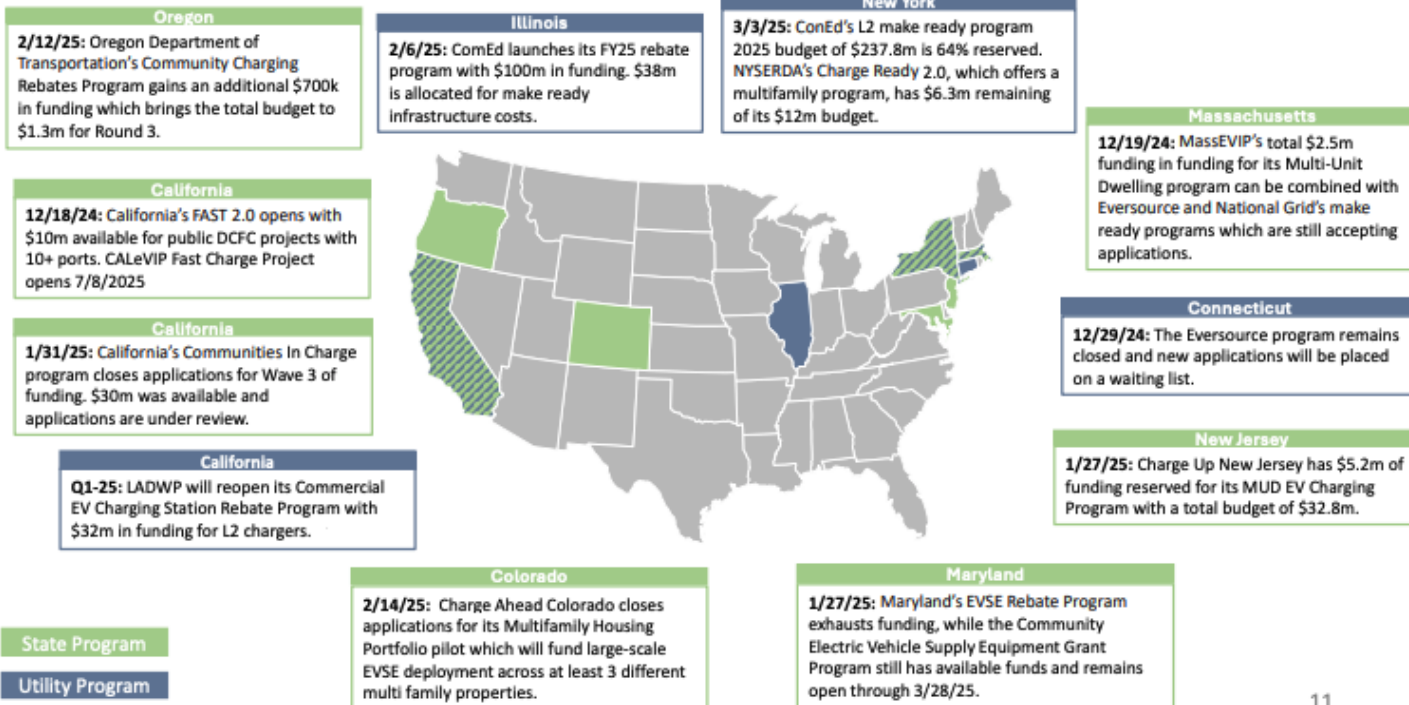
CA - REV 2.0 Grant Applications Open with \$10m in Funding

On February 24, 2025, the California Energy Commission (CEC) announced the Rural Electric Vehicle Charging 2.0 (REV 2.0) grant solicitation, offering up to \$10 million in funding to support the installation of EVSE in rural communities.

Applications are accepted from public and private entities and each applicant must propose a minimum of 50 ports or output of 900 kW which can be spread across

Funding Program Updates

Ohm Analytics



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Ohm Analyst Team & Custom Support

- Unlimited access to our analyst team to answer specific questions based on our data – examples below:

Identifying most active contractors in the Multi Family market to compare against current contractor CRM

Ohm Analytics						
Multi Family EV Charging Ports Installed By Contractor 2021-Present						
State	Developer/Contractor	Website	Q3_23	Q4_23	Q1_24	Q2_24
CA	Green Water And Power	http://greenwaterandpower.com	138	470	400	942
CA	Charge	https://www.chargie.com/	60	53	267	928
NY	Net Power Electric Corp	https://www.netpowerelectric.com/	117	237	20	218
NY	Dvm Electric	https://dvmindustries.us/	66	341		33
NY	Ohr Chodosh Elec'L Cont I	https://www.ohrelectric.com/	108	40	80	120
CA	Sitelogiq	https://www.sitelogiq.com/	28		86	63

Understanding power levels being installed by vertical to inform DC charging product strategy

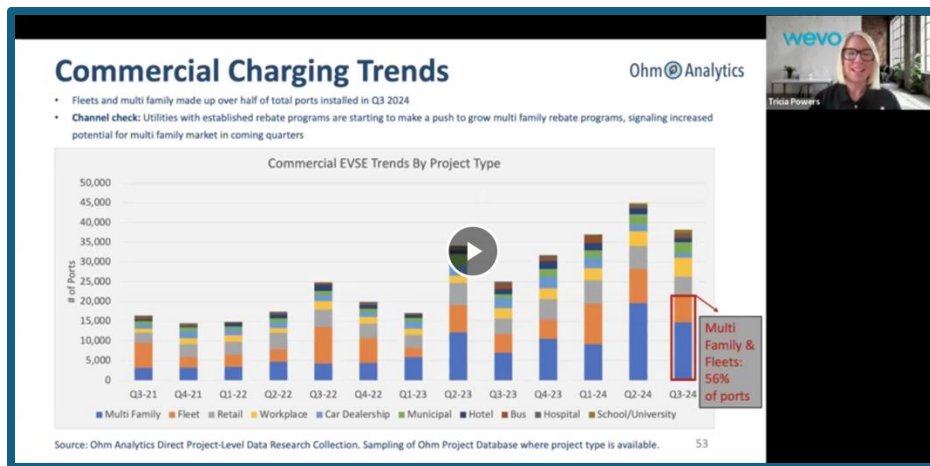
Ohm Analytics					
Total L3 Ports By Year					
Power Level	Project Type	2024	2025	2026	2027
300-500 kw	CPO	3,150	3,165	3,627	4,449
120-180 kw	CPO	2,441	3,277	5,185	9,324
<100 kw	CPO	1,181	1,344	1,813	2,790
720 kw+	Fleet	63	101	182	360
300-500 kw	Fleet	230	328	546	1,020
120-180 kw	Fleet	793	884	1,128	1,679
<100 kw	Fleet	814	960	1,382	2,221
300-500 kw	C-Store/Gas	693	773	1,019	1,526
120-180 kw	C-Store/Gas	462	622	985	1,772
<100 kw	C-Store/Gas	90	93	112	148
300-500 kw	Muni/Utility	128	162	245	423
120-180 kw	Muni/Utility	64	93	156	294
<100 kw	Muni/Utility	96	89	89	83
Total		10,206	11,893	16,469	26,089

Identifying auto groups installing the most EV charging to inform dealership outreach campaign

Ohm Analytics			
# of Charging Projects By Auto Group 2021-Present			
Auto Group	City	State	# Projects
Autonation	National		39
Tonkin Auto Group	Hillsboro	OR	18
Lithia Auto Group	Spokane	WA	17
Germain Auto Group	Columbus	OH	15
Flow Auto Group	Winston-Salem	NC	11
Suburban Auto Group	Troy	MI	10
Southern Auto Group	Chesapeake	VA	9
Maita Auto Group	Sacramento	CA	9
Luther Auto Group	St. Louis Park	MN	9
DCH Auto Group	Old Bridge	NJ	9
Phil Long Group	Denver	CO	8
Hendrick Auto Group	Charlotte	NC	8
West Hills Auto Group	Bremerton	WA	7
Crowley Group	Bristol	CT	7
Airport Marina Ford	Los Angeles	CA	6
Causeway Family Of Dealerships	Stafford Township	NJ	6
Unstoppable Automotive Group	Temecula	CA	6
Riverside Auto Group (CA)	Riverside	CA	6
Leith Auto Group	Raleigh	NC	6
Larry Miller Auto Group	Lakewood City	CO	6

Ohm Webinars

- **Opportunity:** Preview your offers and perspectives on the market together with the Ohm team
- **Audience:** 200-400 attendees average per webinar – mix of utilities, developers, installers, hardware companies, software companies, and investors
- **In Practice:** We'll work together to pick a topic, promote it to our networks, and provide you with contact details of attendees



EVPower Insights

Webinar: The Future of EV Charging in the Multi-family Market

Tuesday, March 4, 2025 | 3 p.m. ET

Ohm Analytics

Larson Burack Product Manager

Steve Krueger CEO & Co-Founder

Aubrey Gunnels CEO & Co-Founder

Dario Paganì Dir. of Mktg & Communications

Ohm Analytics

3V Infrastructure

AUTEL

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Decoding the Solar Industry

With Real-Time Data & Expert Policy Insights

Market Intelligence for the Distributed Energy Transition

Michael Dunn Sr. Manager, Market & Policy Qcells

Chris Collins Founder Ohm Analytics

Rohan Humphrey VP of Research Ohm Analytics

WEDNESDAY May 7, 2025

ONLINE 9:00 AM PT 12:00 PM ET

Ohm Analytics

qcells

Included in Subscription

Ohm Analytics

Schedule a Demo

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